

8 Money Mad

Word Focus

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- 8.1 **breadline** (n) /'bredlaɪn/
lowest level of income on which it is possible to live • *They are living on the breadline and can only just afford to feed themselves.*
- 8.2 **credit crunch** (n) /'kredɪt krʌntʃ/
a bad economic situation in which it becomes difficult to borrow money
• *The bank has refused to lend him more money since the credit crunch.*
- 8.3 **backup** (n) /'bækʌp/
extra help or support • *We can only do the job if we get some backup.* > back up (phr v)
- 8.4 **in tandem with** (expr) /ɪn 'tændəm wɪð/
at the same time as • *You can run this program in tandem with others.*
- 8.5 **inflation** (n) /ɪn'fleɪʃn/
the continuing increase in prices • *Because of inflation, bread and milk have risen in price.*
- 8.6 **downgrading** (n) /daʊn'greɪdɪŋ/
making sth less good, important or valuable than it was • *The downgrading of the country's credit rating has caused massive problems for the government.* > downgrade (v)
- 8.7 **devaluation** (n) /di:vælju:'eɪʃn/
reduction in the value of a currency compared to another currency • *The devaluation of the currency allowed the country to export goods at cheaper prices.* > devalue (v)

- 8.12 **haggling** (n) /'hæɡlɪŋ/
arguing over the price of sth before you pay
• *Haggling is a way of buying things at lower prices in the market.* > haggle (v)
- 8.13 **legal tender** (n) /'liɡəl 'tendə/
official money • *The legal tender in Greece is the euro.*
- 8.14 **despair** (n) /dɪs'peə/
loss of hope • *Fred felt despair when he saw that he had no money in the bank.*
> despair (v), desperate (adj)
- 8.15 **recession** (n) /rɪ'seɪʃn/
a period when the economy of a country is doing badly • *The recession led to shops closing and people losing jobs.*
- 8.16 **shockwaves** (pln) /'ʃɒkweɪvz/
the powerful shock people feel when sth bad happens • *The economic problems in the USA sent shockwaves across all the economies of the world.*
- 8.17 **catapult** (v) /'kætəpʊlt/
throw suddenly into a situation • *When he lost his income, he was catapulted into serious financial difficulties.* > catapult (n)
- 8.18 **plunge** (v) /plʌndʒ/
fall a long way suddenly • *Half the population under 30 was plunged into unemployment because of the recession.* > plunge (n)
- 8.19 **debt** (n) /det/
money you owe sb • *He has a credit card debt of over five thousand euros.*

- 8.20 **mount** (v) /maʊnt/
increase • *Her debts mounted because she had no money to pay them back.*
- 8.21 **take the bull by the horns** (expr) /teɪk ðə bu:l baɪ ðə hɔ:nz/
deal with a difficult problem bravely
• *He decided to take the bull by the horns by looking for work abroad.*
- 8.22 **currency** (n) /'kʌrənsɪ/
money used in a country • *The currency used in Greece is the euro.*
- 8.23 **bring to mind** (expr) /brɪŋ tʊ maɪnd/
remind you of sth • *The current recession brings to mind the economic problems of the 1930s.*
- 8.24 **trader** (n) /'treɪdə/
sb who buys and sells things as a job
• *The market traders drove a hard bargain.*
> trade (n, v)
- 8.25 **stall-holder** (n) /stɔ:l 'həʊldə/
sb who sells produce at a market • *My cousin is a stall-holder at this market and sells oranges.*

Reading

pages 96-97

- 8.8 **bartering** (n) /'bɑ:tərɪŋ/
exchanging goods for other goods rather than money • *Before currency, bartering was the way people traded goods.*
> barter (v)
- 8.9 **bond** (n) /bɒnd/
a document promising that a government will pay back money it has borrowed, usually with interest • *The government bonds fell in value because of the economic crisis.*
- 8.10 **exchange rate** (n) /ɪks'tʃeɪndʒ reɪt/
the value of one currency compared to the value of another currency • *The exchange rate for one euro is around 120 Japanese yen.*
- 8.11 **food voucher** (n) /fu:ɪd 'vaʊtʃə/
a coupon used to get food instead of money
• *The government provides low-income families with food vouchers.*

- 8.26 hard-up** (adj) /hɑ:d-ʌp/
having little money • *Jeff is hard-up since losing his job, so he might need to borrow some money.*
- 8.27 purchase** (n) /'pɜ:tʃəs/
sth you buy • *My purchases included a new jacket and a pair of socks.* > purchase (v)
- 8.28 cover one's costs** (expr) /'kʌvə wʌnz kɒsts/
pay for the cost of running sth • *When taxes increased, restaurants had to put up their prices to cover their costs.*
- 8.29 account** (n) /ə'kaʊnt/
an arrangement with a bank whereby the bank keeps your money safe • *She has a PayPal account which she uses when she shops online.*
- 8.30 credit** (v) /'kredit/
add money to a bank account • *Your bank account will be automatically credited with your salary every month.* > credit (n)
- 8.31 debit** (v) /'deɪt/
take money out of a bank account • *You can use this card to make purchases and your account will be debited immediately.* > debit (n)
- 8.32 apt** (adj) /æpt/
appropriate • *His comment was very apt and it described the situation perfectly.*
- 8.33 transaction** (n) /trænz'sækʃn/
a piece of business • *The details of the transaction are on this receipt.*
- 8.34 unofficial** (adj) /ʌnə'fɪʃl/
not approved by an authority • *Bartering is an unofficial way of doing business.* ☞ Opp: official
- 8.35 set up** (phr v) /set ʌp/
create; start • *The church set up a number of canteens where the poor can get a free meal.*
- 8.36 courgette** (n) /kɔ:'zɛt/
a long thin green vegetable • *Let's have fried courgettes and tzatziki to start with.*
- 8.37 interest rate** (n) /'ɪntrəst reɪt/
the percentage charged by a bank when you borrow money or the percentage you are paid by a bank when you keep your money in an account • *The bank is offering an interest rate of 2.2% if you have a savings account.*
- 8.38 be made redundant** (expr) /bi meɪd ri'dʌndənt/
lose your job because there is no more work for you • *She was made redundant and has been unemployed for a year.*
- 8.39 let alone** (expr) /let ə'ləʊn/
used after saying sth to emphasise that because the first thing is not true, the next thing cannot be true either • *The child can't read let alone write an essay!*

Problems with the economy

credit crunch	downgrading
debt	inflation
devaluation	recession

Vocabulary

pages 98-99

- 8.40 circulation** (n) /sɜ:kjʊ'leɪʃn/
the exchange of money from one person to another in society • *The euro has been in circulation since 2002.* > circulate (v)
- 8.41 counterfeit** (v) /'kaʊntəfɪt/
make money that is not genuine • *The criminals who counterfeited euros were caught and arrested.* > counterfeit (n, adj)
- 8.42 denomination** (n) /dɪnə'mɪ'neɪʃn/
value of a coin or paper money • *The denomination of this coin is two euros.*
- 8.43 forgery** (n) /'fɔ:dʒəri/
an illegal copy of money, a work of art, a document, etc. • *You can tell this money is a forgery because it hasn't got a watermark.* > forge (v)
- 8.44 comprise** (v) /kəm'praɪz/
consist of • *Her library comprises over a thousand books.*
- 8.45 polymer** (n) /'pɒlɪmə/
a substance that consists of large molecules made from combinations of simpler molecules • *The object is made of an artificial polymer.*
- 8.46 enhance** (v) /ɪn'hɑ:ns/
improve • *The politician tried to enhance his image by dressing in smarter clothes.* > enhancement (n)
- 8.47 plummet** (v) /'plʌmɪt/
fall by a large amount • *Since the new principal started at the school, the number of pupils playing truant has plummeted.*
- 8.48 crash** (v) /kræʃ/
fail suddenly • *When the American stock market crashed in 1929, it was followed by a deep recession.* > crash (n)
- 8.49 smash** (v) /smæʃ/
break into pieces • *The glass smashed when I dropped it.* > smash (n)
- 8.50 share** (n) /ʃeə/
part of a company you can buy as an investment • *He bought shares in Facebook and hopes to make a profit when they gain value.*
- 8.51 fund** (n) /fʌnd/
money collected for a cause • *We donated money to a fund which helps single mothers.* > fund (v)

- 8.52** **sum** (n) /sʌm/
an amount of money • *This car costs a large sum of money, so I will pay for it in instalments.*
- 8.53** **owe** (v) /əʊ/
have to pay sth back • *Bob still owes me thirty pounds which he borrowed from me last week.*
- 8.54** **mortgage** (n) /'mɔːɡɪdʒ/
a legal agreement with a bank whereby you borrow money to buy a house and pay back the money over a long period • *They took out a thirty-year mortgage to buy a house.* > mortgage (v)
- 8.55** **invest** (v) /ɪn'vest/
buy sth that you hope will give you a profit • *He invested in gold a few years ago and made a huge profit when the price of gold went up.* > investment (n)
- 8.56** **speculate** (v) /'spekjuleɪt/
buy shares, property, etc. hoping to make a large profit when you sell them • *She speculated in property, but lost a lot of money when the market crashed.* > speculation (n)
- 8.57** **bank teller** (n) /bæŋk 'telə/
sb who serves clients at a bank, cashier • *I told the bank teller that I wanted to deposit 150 euros into my account.*
- 8.58** **verify** (v) /'verɪfaɪ/
find out if sth is correct or true • *We will have to verify your details before you can open an account at our bank.* > verification (n)
- 8.59** **advantageous** (adj) /ædvən'teɪdʒəs/
favourable • *It will be advantageous to our company if we can find cheaper office space.* > advantage (n)
- 8.60** **bustling** (adj) /'bʌslɪŋ/
lively • *The stall-holders worked hard in the bustling market.* > bustle (v)
- 8.61** **leading** (adj) /'liːdɪŋ/
the best; the most important • *Samsung is a leading mobile phone manufacturer.* > lead (v)
- 8.62** **mutual** (adj) /'mjuːtʃʊəl/
common • *I buy quality produce grown locally for the mutual benefit of the farmers and myself.*
- 8.63** **prosperous** (adj) /'prɒspərəs/
rich; affluent • *The prosperous businessman donated a large sum of money to charity.* > prosper (v)
- 8.64** **foremost** (adj) /'fɔːməʊst/
the best; the most important • *'Fage' is one of Greece's foremost dairy product manufacturers.*
- 8.65** **flourish** (v) /'flʌrɪʃ/
do well • *Her business flourished and she soon started exporting goods abroad.* > flourishing (adj)
- 8.66** **boom** (v) /buːm/
increase a lot • *Fish farming boomed as demand increased.* > boom (n)
- 8.67** **affluent** (adj) /'æflʊənt/
rich • *The affluent residents in this area all own very expensive cars.* > affluence (n)
- 8.68** **guild** (n) /ɡɪld/
an organisation of people who do the same job • *This certificate shows that he is a member of the bakers' guild.*
- 8.69** **chip in** (phr v) /tʃɪp ɪn/
When each person in a group chips in, they give a little money so that they can buy sth together. • *We all chipped in to buy pizza.*
- 8.70** **fork out** (phr v) /fɔːk aʊt/
spend a lot of money on sth, usually reluctantly • *Despite being a student, he forked out 1000 euros on a new computer.*
- 8.71** **put down (a deposit)** (phr v) /pʊt daʊn (ə dɪ'pɒzɪt)/
pay part of the cost of sth • *The car cost £5,000, and we had to put down a deposit of £1,500.*
- 8.72** **set sb back** (phr v) /set 'sʌmbədi bæk/
cost sb a large amount of money • *The holiday set us back two months' salary.*
- 8.73** **splash out** (phr v) /splæʃ aʊt/
spend a lot of money on sth • *We splashed out for our anniversary and went to an expensive restaurant.*
- 8.74** **farewell** (n) /feə'wel/
the act of saying goodbye • *We held a farewell party at the office for John when he retired.*
- 8.75** **black market** (n) /blæk 'mɑːkɪt/
illegal buying and selling • *She bought a bag on the black market from a street seller.*
- 8.76** **flea market** (n) /fliː 'mɑːkɪt/
a market that sells cheap goods • *Let's go shopping at the flea market in Monastiraki.*
- 8.77** **stock market** (n) /stɒk 'mɑːkɪt/
the business of buying and selling stocks and shares • *The value of shares fell on the stock market because of the recession.*
- 8.78** **fluid** (adj) /'fluːɪd/
changeable • *The political situation is fluid and elections could be held at any moment.* > fluidity (n)
- 8.79** **old money** (expr) /ould 'mʌni/
wealth that has been inherited rather than earned • *He had old money and looked down on the nouveau riche.*
- 8.80** **pocket money** (n) /'pɒkɪt 'mʌni/
money that parents give their children every week or month • *Betty gets 20 euros pocket money a month from her parents.*
- 8.81** **bank balance** (n) /bæŋk 'bæləns/
the amount of money you have in your bank account • *He checked his bank balance at the ATM to see how much was in his account.*

- 8.82 bank statement** (n) /bæŋk 'steɪtmənt/
a document that tells you your bank transactions and balance • *The details of this month's transactions will be on your next bank statement.*
- 8.83 make a fortune** (expr) /meɪk ə 'fɔ:ʃu:n/
make a lot of money • *The band made a fortune with their album and are now very rich.*
- 8.84 make a loss** (expr) /meɪk ə lɒs/
If a business makes a loss, it spends more than it earns. • *The company has made a loss for the last five years, so I am afraid we have to close down.*
- 8.85 make a profit** (expr) /meɪk ə 'prɒfɪt/
money you earn from a business or from selling sth for more than it cost • *The café made a profit of only 500 euros last month.*
- 8.86 sales figures** (n) /seɪlz 'fɪgəz/
statistics showing how much a company sells • *Sales figures show a profit for the first quarter but a loss in the second.*
- 8.87 sales tax** (n) /seɪlz tæks/
money paid to the government on products sold • *Sales tax rose to 23% on some products.*
- 8.88 credit limit** (n) /'kredɪt 'lɪmɪt/
the maximum amount of money you can borrow on a credit card • *The credit limit on this card is five thousand euros.*
- 8.89 credit rating** (n) /'kredɪt 'reɪtɪŋ/
how likely you are to pay back money you borrow • *She has an excellent credit rating because she has never fallen behind with any payments.*
- 8.90 be in the money** (expr) /bi: ɪn ðə 'mʌni/
have a lot of money • *He is in the money because he got a bonus at work.*
- 8.91 for my money** (expr) /fə maɪ 'mʌni/
in my opinion • *For my money, this recession is going to last many more years.*
- 8.92 get one's money's worth** (expr) /get wʌnz 'mʌnɪz wɜ:θ/
get good value for your money • *She got her money's worth when she bought a TV and got a DVD player with it for half price.*
- 8.93 throw money at** (expr) /θrəʊ 'mʌni æt/
try to solve a problem by spending money on it • *Throwing money at the house by decorating it won't fix the problem of damp.*
- 8.94 throw money around** (expr) /θrəʊ 'mʌni ə'raʊnd/
spend money carelessly • *He's always throwing money around and buying expensive gifts for everyone.*
- 8.95 extravagantly** (adv) /ɪks'trævəgəntli/
more than necessary or more than you can afford • *They spent money extravagantly for their wedding, with champagne and caviar on the menu.* > extravagance (n), extravagant (adj)
- 8.96 tighten one's belt** (expr) /'taɪtən wʌnz belt/
spend less money because you have less than you used to • *We'll have to tighten our belts and spend less until I find a job.*
- 8.97 line one's pockets** (expr) /laɪn wʌnz 'pɒkɪts/
make money dishonestly • *The mayor lined his pockets with money from the building fund*
- 8.98 have deep pockets** (expr) /hæv di:p 'pɒkɪts/
have a lot of money • *David must have deep pockets if he can afford a cruise around the world.*
- 8.99 do sth on a shoestring** (expr) /du: 'sʌmθɪŋ ɒn ə 'ʃu:stɪrɪŋ/
do sth using very little money • *She can dress on a shoestring by making all her own clothes.*
- 8.100 shanty town** (n) /'ʃæntɪ taʊn/
an area with lots of roughly built huts made from wood, plastic, cardboard, etc. where poor people live • *The children living in the shanty town had no shoes.*
- 8.101 crippling** (adj) /'krɪplɪŋ/
very harmful • *Many innocent people died in the crippling conditions during the war.* > cripple (v)
- 8.102 harshly** (adv) /'hɑ:ʃli/
severely • *She was criticised harshly for her bad behaviour.* > harsh (adj), harshness (n)
- 8.103 laundry** (n) /'ləʊndri/
clothes that need to be washed • *We do the laundry every Saturday morning.* > launder (v)

Phrasal verbs

chip in	set sb back
fall behind	set up
fork out	splash out
put down	turn sb down

Grammar

pages 100-101

- 8.104 scales** (pl n) /skeɪlz/
a weighing machine • *He weighed himself on the scales.*
- 8.105 derive** (v) /dɪ'reɪv/
come from sth else • *Many English words derive from Latin and Greek.* > derivative (adj, n), derivation (n)
- 8.106 respectively** (adv) /rɪ'spektɪvli/
in the order previously mentioned • *George and Hannah bought a Fiat and a Renault respectively.* > respective (adj)
- 8.107 mug** (v) /mʌɡ/
rob sb in the street • *When the woman was mugged in the shopping centre, her bag and car keys were stolen.* > mugger (n), mugging (n)

8.108 **nugget** (n) /'nʌɡɪt/
a small piece of a valuable metal found
in the ground • *The nugget of gold that
was found in the mine is worth a fortune.*

Listening

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- 8.109** **savings account** (n) /'seɪvɪŋz ə'kaʊnt/
a bank account in which you keep money
that you want to save and which pays
you interest • *I have almost £10,000 in my
savings account now!*
- 8.110** **turn sb down** (phr v) /tɜːn 'sʌmbədi daʊn/
reject sb • *I applied for the job, but they
turned me down.*
- 8.111** **VAT** (abbr) /,viː ɛɪ 'tiː/
a tax added to the price of goods and services
• *What is the VAT on books these days?*
✎ VAT = value added tax
- 8.112** **short (of sth)** (adj) /ʃɔːt (əv 'sʌmθɪŋ)/
not having enough (of sth) • *I'm afraid I can't
lend you any money as I'm short of cash myself.*
- 8.113** **in the region of** (expr) /ɪn ðə 'riːdʒən əv/
approximately • *I'm not sure how many people
were at the meeting, but there must have been
in the region of 1,000.*
- 8.114** **accountant** (n) /ə'kaʊntənt/
sb whose job is to keep or check financial
accounts, calculate taxes, etc. • *The firm
employs an accountant to control its finances.*
➢ accounts (pl n), account (n)
- 8.115** **fall behind** (phr v) /fɔːl bɪ'haɪnd/
fail to pay sb money that you owe
them on time • *She lost her job and fell
behind with the rent.*
- 8.116** **deposit** (v) /dɪ'pɒzɪt/
put money in a bank • *I deposited the money
in your account yesterday.* ➢ deposit (n)
- 8.117** **cash flow** (n) /kæʃ fləʊ/
the movement of money into and out of a
business • *They couldn't pay the mortgage
because they had cash flow problems.*

Speaking

page 103

- 8.118** **money is no object** (expr)
/'mʌni ɪz nəʊ 'ɒbdʒɪkt/
money is not considered a problem because you
have lots of it • *Money is no object, so you can
spend as much as you like on the wedding.*
- 8.119** **down-and-out** (adj) /daʊn-ænd-aʊt/
without money, a job or a place to live
• *The man was down-and-out and slept on
a bench in the park every night.*
- 8.120** **spending spree** (expr) /'spendɪŋ sprɪː/
a period of time when you spend a lot of
money • *I bought three new pairs of shoes
on my spending spree in the sales.*

- 8.121** **budgeting** (n) /'bʌdʒɪtɪŋ/
careful planning of what you spend
• *Budgeting is essential if you want to save
money for a holiday.* ➢ budget (v, n)
- 8.122** **make ends meet** (expr) /meɪk endz miːt/
have only just enough money to buy what you
need • *We can only make ends meet if we
don't spend any money on luxuries.*
- 8.123** **have money to burn** (expr)
/hæv 'mʌni tʊ bɜːn/
have more money than you need • *Those
rich celebrities have money to burn and
throw very extravagant parties.*
- 8.124** **make a killing** (expr) /meɪk ə 'kɪlɪŋ/
make a large profit • *We made a killing on the
business deal, so the boss is really pleased.*
- 8.125** **lavish** (adj) /'lævɪʃ/
spending/costing a lot of money • *They held
a lavish party costing a fortune for their guests*
➢ lavishly (adv)
- 8.126** **down-to-earth** (adj) /daʊn-tə-'ɜːθ/
practical • *Stan is down-to-earth so his advice
will be useful.*
- 8.127** **abject poverty** (expr) /'æbdʒekt 'pɒvəti/
condition of being terribly poor • *The families in
the shanty towns were living in abject poverty.*
- 8.128** **filthy rich** (expr) /'fɪlθi rɪʃ/
extremely wealthy • *The filthy rich rock star
owns a mansion in Hollywood and three yachts.*
- 8.129** **dirt cheap** (expr) /dɜːt tʃiːp/
costing very little money • *This dirt cheap
watch only cost five euros.*

Writing: an article (1)

pages 104-105

- 8.130** **sweep** (v) /swiːp/
spread quickly • *The news that the boss was
retiring swept the office.*
- 8.131** **smooth sailing** (expr) /smuːð 'seɪlɪŋ/
very easy to do • *The test was smooth sailing
for Harry as he had revised well.*
- 8.132** **retail industry** (n) /'riːteɪl 'ɪndəstri/
selling goods to the public • *He works in the
retail industry as a clothing store manager.*
- 8.133** **house-bound** (adj) /'haʊs-baʊnd/
unable to leave the house • *Katy is house-
bound until her bad back gets better.*
- 8.134** **fake** (n) /feɪk/
a copy of an object that is intended to deceive
people • *The painting is not by Rembrandt; it's
a fake.* ➢ fake (adj)
- 8.135** **revenue** (n) /'revənjuː/
money that a business receives during a
certain period • *The company suffered a loss
of revenue when their product was recalled.*

8.136 at the expense of (expr) /ət ði ɪk'spens əv/
If you do sth at the expense sb/sth, you do sth that could harm them. • *The factory owner profited at the expense of his workers.*

Banking and investing

account	credit rating
bank balance	debit
bank statement	exchange rate
bank teller	owe
bond	revenue
crash	share
credit	stock market
credit limit	transaction

Video 8: Art of the Deal

page 106

8.137 vendor (n) /'vendə/
sb who sells things • *The market vendor was selling strawberries.*

8.138 alley (n) /'æli/
a narrow road between buildings • *We walked down a narrow alley to the next road.*

8.139 date (n) /deɪt/
a sweet, sticky brown fruit that grows on a kind of palm tree • *We ate dates for dessert in Egypt.*

8.140 craftsman (n) /'krɑ:ftsmən/
sb who makes things skilfully with their hands • *These chairs were made by a local craftsman.* > craftsmanship (n)

8.141 kaftan (n) /'kæftən/
a long piece of clothing worn in the Middle East countries • *Abdul's white kaftan is made of cotton and linen.* 📌 Also: caftan

8.142 auction (n) /'ɔ:kʃn/
a public sale where the person who offers the highest price buys the item • *I bid for a PlayStation on an online auction and was lucky enough to get it.* > auction (v)